Prescribed and specified minerals
Royalty calculations from 1 January 2016
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Two significant changes have been made for calculating the royalty for prescribed and specified minerals sold, disposed of or used on or after 1 January 2016:

- The deduction available under the Mineral Resources Regulation 2013 (MRR) to reflect the loss of metal content in processing (the content loss deduction) is capped in certain circumstances, but is subject to a right to request the Minister to approve a greater deduction.
- A change in the timing for accounting for royalty (particularly in relation to provisional and final invoices), to reflect legislative changes.

These changes do not apply for prescribed and specified minerals sold, disposed of or used before 1 January 2016. You should continue to account for royalty for these earlier periods in the way set out in Ministerial Statement MIN 1—Payable Metal and Revenue Issues in Relation to Royalty applying to Prescribed and Particular Minerals.

### Prescribed and specified minerals

Prescribed and specified minerals are defined in the royalty ruling on the determination of royalty for these minerals (MRA002) and are listed here.

<table>
<thead>
<tr>
<th>Prescribed minerals</th>
<th>Specified minerals</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cobalt</td>
<td>Iron ore</td>
</tr>
<tr>
<td>Copper</td>
<td>Manganese</td>
</tr>
<tr>
<td>Gold</td>
<td>Molybdenum</td>
</tr>
<tr>
<td>Lead</td>
<td>Tantalum</td>
</tr>
<tr>
<td>Nickel</td>
<td>Tungsten</td>
</tr>
<tr>
<td>Silver</td>
<td></td>
</tr>
<tr>
<td>Zinc</td>
<td></td>
</tr>
</tbody>
</table>

MIN 1, which was withdrawn on 31 December 2015, used the term ‘particular minerals’ when referring to specified minerals.

### 1.0 Content loss deduction

#### What are the changes?

For sales of prescribed and specified minerals on or after 1 January 2016:

- new, clear rules apply for working out the amount of the content loss deduction, particularly for related-party transactions
- there is a clear process for seeking a ministerial determination of the amount of the allowable deduction where necessary.

#### How is this different?

For prescribed or specified minerals sold on or before 31 December 2015, MIN 1:

- did not prescribe separate rules for calculating the allowable content loss deduction for sales to related and unrelated parties
- stated that the Minister could adjust the allowable content loss deduction, but gave no certainty about the circumstances in which this could occur
Prescribed and specified minerals did not contain a clear process for how the content loss deduction could be determined in certain circumstances.

**When can I claim a content loss deduction?**

The purpose of a content loss deduction is to recognise that, where prescribed or specified mineral is sold by a producer, royalty should not be payable on reasonable losses occurring in the subsequent processing of the mineral for which the producer is not paid.

A content loss deduction may potentially be claimed in relation to the sale of any prescribed or specified mineral, other than where the mineral is sold after it has been processed to its final form (e.g. copper cathode or gold in gold bullion).

**How do I determine the amount of the content loss deduction I can claim?**

Royalty ruling MRA002 sets out the basis for calculating the amount of the content loss deduction that can be claimed for a particular sale of prescribed or specified mineral. This is summarised in Attachment 1.

**What are the ‘contained quantity’ and the ‘payable quantity’?**

Where a prescribed mineral is sold in concentrate form:
- the contained quantity is the quantity of metal contained in the mineral sold (as determined by assay)
- the payable quantity is the quantity of metal contained in the mineral sold for which payment will be made by the buyer.

**Example 1**

On 1 September 2016, XYZ Pty Ltd sells 100 dry metric tonnes of copper concentrate containing 28% copper and 5 grams per tonne of gold to ABC Pty Ltd. ABC is not a relevant entity of XYZ.

Under the sale contract, ABC agrees to pay XYZ for 97% of the contained copper, and 80% of the contained gold.

For the copper in the concentrate:
- the contained quantity is 28 tonnes (28% × 100 tonnes)
- the payable quantity is 27.16 tonnes (28% × 100 tonnes × 97%).

For the gold in the concentrate:
- the contained quantity is 500 grams (5 grams per tonne × 100 tonnes)
- the payable quantity is 400 grams (5 grams per tonne × 100 tonnes × 80%).
What is the ‘standard quantity’?

For a particular prescribed mineral contained in a particular concentrate, the standard quantity is the amount shown in the ‘Standard’ column of the following table, multiplied by the number of units of concentrate.

<table>
<thead>
<tr>
<th>Concentrate</th>
<th>Prescribed mineral</th>
<th>Standard</th>
</tr>
</thead>
</table>
| Copper      | Copper (x\% contained) | The lower of:  
  \* x – 1%  
  or  
  x × 0.965 |
|             | Silver (x grams per tonne) | (x – 30 grams) × 0.9 |
|             | Gold (x grams per tonne)   | (x – 1 gram) × 0.9 |
| Lead        | Lead (x\% contained)      | The lower of:  
  \* x – 3%  
  or  
  x × 0.95 |
|             | Silver (x grams per tonne) | (x – 100 grams) × 0.95 |
|             | Gold                    | No deduction |
| Zinc        | Zinc (x\% contained)     | The lower of:  
  \* x – 8%  
  or  
  x × 0.85 |
|             | Silver (x grams per tonne) | (x – 100 grams) × 0.6 |
| Lead, zinc, silver (bulk concentrate) | Lead (x\% contained) | The lower of:  
  \* x – 3%  
  or  
  x × 0.95 |
|             | Zinc (x\% contained)     | The lower of:  
  \* x – 7%  
  or  
  x × 0.8 |
|             | Silver (x grams per tonne) | (x – 100 grams) × 0.9 |

Example 2

Same facts as Example 1.

For the copper in the concentrate, the amount in the ‘Standard’ column will be 27\%, being the lower of 27\% (28\% – 1\%) and 27.02\% (28\% × 0.965). The standard quantity will therefore be 27 tonnes (27\% × 100 tonnes).

For the gold in the concentrate, the amount in the ‘Standard’ column will be 3.6 grams per tonne, being (5 grams – 1 gram) × 0.9). The standard quantity will therefore be 360 grams (3.6 grams per tonne × 100 tonnes).
What are the ‘contractual metal difference’ and the ‘standard metal difference’?

The contractual metal difference is the difference (measured in units of metal) between the contained quantity and the payable quantity. Where a standard quantity exists, the standard metal difference is the difference (measured in units of metal) between the contained quantity and the standard quantity.

Example 3

Same facts as Example 1.

For the copper in the concentrate:
- the contractual metal difference is 0.84 tonnes (28 tonnes – 27.16 tonnes)
- the standard metal difference is 1 tonne (28 tonnes – 27 tonnes).

For the gold in the concentrate:
- the contractual metal difference is 100 grams (500 grams – 400 grams)
- the standard metal difference is 140 grams (500 grams – 360 grams).

How does the payable quantity affect the amount of the content loss deduction?

If the payable quantity is less than the standard quantity, this affects the amount of the content loss deduction.

Example 4

Same facts as Example 1, except that under the sale contract, ABC agrees to pay XYZ for:
- 97% of the contained copper, on the basis of a London Metal Exchange price of US$5,600 per tonne
- 80% of the contained gold, on the basis of a London Bullion Market price of US$1,920 per troy ounce (US$61.73 per gram).

The exchange rate on 1 September 2016 and at the time of payment by ABC is US$1.00 = A$0.80.

For the copper in the concentrate:
- the payable quantity has not been determined with regard to any amount payable by XYZ to ABC
- a standard quantity exists
- the payable quantity (27.16 tonnes) is greater than the standard quantity (27 tonnes).

So the content loss deduction is A$5,880, being the contractual metal difference (0.84 tonnes) multiplied by the gross value per unit of contained copper (A$7,000 per tonne, i.e. US$5,600 per tonne converted into Australian dollars at the exchange rate prevailing at the time of payment).

For the gold in the concentrate:
- the payable quantity has not been determined with regard to any amount payable by XYZ to ABC
- a standard quantity exists
- the payable quantity (400 grams) is greater than the standard quantity (360 grams).

So the content loss deduction is A$7,716, being the contractual metal difference (100 grams) multiplied by the gross value per unit of contained gold (A$77.16 per gram, i.e. US$61.73 per gram converted into Australian dollars at the exchange rate prevailing at the time of payment).
Example 5

Same facts as Example 4, except under the sale contract, ABC agrees to pay XYZ for 60% of the contained gold.

For the gold in the concentrate:

- the payable quantity has not been determined with regard to any amount payable by XYZ to ABC
- a standard quantity exists
- the payable quantity (300 grams) is less than the standard quantity (360 grams)
- ABC is not a relevant entity of XYZ
- the payable quantity is 83.33% of the standard quantity (i.e. less than 90% of the standard quantity).

The content loss deduction is limited to A$10,802.40, being the standard metal difference (140 grams) multiplied by the gross value per unit of contained gold (A$77.16 per gram, i.e. US$61.73 per gram converted into Australian dollars at the exchange rate prevailing at the time of payment). XYZ may apply to the Minister for a content loss determination if XYZ considers that a greater content loss deduction should be available.

Do I need to apply for a content loss determination?

If you sell a prescribed mineral in concentrate form and either the sale is to a relevant entity or the payable quantity for the mineral is less than 90% of the standard quantity for the mineral, you may apply for a content loss determination if you consider that a greater content loss deduction should be available in the particular circumstances than is otherwise allowed.

You must apply for a content loss determination if you sell:

- a prescribed mineral in other than concentrate or final form
- a prescribed mineral if the payable quantity has been determined having regard to any amount payable by the producer to the buyer (e.g. refining or treatment charges)
- a prescribed mineral for which there is no standard quantity
- a specified mineral.

How do I apply for a content loss determination?

An application for a content loss determination must be made in writing, and be lodged by email or post:

- Email (preferred): royalty@treasury.qld.gov.au
- Post:
  Royalty Division
  Office of State Revenue
  GPO Box 5806
  BRISBANE QLD 4001
What do I need to include in an application for a content loss determination?

An application for a content loss determination should include the following information:

- the transaction or class of transactions for which the application is being sought
- for each of those transactions:
  - the contained quantity for the mineral
  - the payable quantity for the mineral
  - the nature of the relationship between you and the purchaser
  - the content loss deduction that is considered appropriate
  - whether the payable quantity been determined with regard to any amount payable by the producer to the buyer (e.g. refining or treatment charges)
- the period for which the determination is being sought.

What will be contained in a content loss determination?

The Minister’s determination may provide for any or all of the following:

- a content loss deduction, or a method or formula for determining the deduction
- different content loss deductions for the mineral for different periods within the period for which the decision applies
- the application of the determination for an earlier return period for the mineral
- the application of the determination for a particular transaction or class of transaction.

Do I need to apply for a new content loss determination each return period?

No. The Minister may make a content loss determination that applies to a number of periods (including prior periods).

What happens if I don’t apply for a content loss determination?

If a Ministerial determination does not apply, no content loss deduction will be available in relation to the sale of:

- a specified mineral
- a prescribed mineral not sold in concentrate form or final form (e.g. blister copper)
- a prescribed mineral that is sold in concentrate form, but for which a standard quantity does not exist.

Where do I get more information?

See royalty ruling MRA002 (especially paragraphs 35 to 41) for more information, including a comprehensive worked example.
2.0 Accounting for royalty

What are the changes?

For prescribed or specified mineral sold on or after 1 January 2016:

- royalty is payable on all mineral sold during a return period, irrespective of when (or if) the seller receives full or partial payment for the sales
- special rules apply to accounting for royalty where the final value of the mineral cannot be worked out by the time that the royalty return for the period is required to be lodged.

How is this different?

For prescribed or specified minerals sold on or before 31 December 2015, MIN 1:

- stated that royalty was payable on a cash received basis
- contained different rules for calculating royalty in relation to sales involving provisional invoices.

How do I account for royalty from 1 January 2016?

Royalty ruling MRA002 and the MRR set out the rules for determining how to account for royalty for a particular sale of prescribed or specified mineral.

Where a prescribed or specified mineral is sold during a return period (the sale period), the calculation of royalty for the sale period depends on whether:

- the sale proceeds have been received in full by the end of the sale period
- the gross value of that mineral (the actual gross value) can be determined under the terms of the contract of sale by the time the royalty return for the sale period is lodged.

Those rules are summarised in Attachment 2.

How do I account for royalty where the actual gross value can be determined, but payment is not made?

Where the actual gross value can be determined by the time the royalty return for the sale period is lodged, the royalty for the sale period must be calculated (and paid) based on the actual gross value. This is the case whether or not:

- you receive any part of the sale price in a subsequent return period
- multiple invoices are issued.

Example 6

Same facts as Example 1.

On 1 September 2016, XYZ issues an invoice to ABC. That invoice requires ABC to pay the sale price in full on or before 30 September 2016. Full payment is received on 29 September 2016.

In XYZ’s royalty return for the September 2016 quarter, royalty on the sale of the concentrate is calculated with reference to the entire sale price.
Example 7

Same facts as Example 6, except payment is not received until 2 October 2016.

In XYZ's royalty return for the September 2016 quarter, which is lodged on 28 October 2016, royalty on the sale of the concentrate is calculated with reference to the entire sale price. This is the case even though the sale proceeds were not received until the following royalty return period.

Example 8

Same facts as Example 6, except the invoice requires ABC to pay 80% of the sale price on or before 30 September 2016, with the balance of 20% payable on 1 December 2016.

In XYZ’s royalty return for the September 2016 quarter, royalty on the sale of the concentrate is calculated with reference to the entire sale price. This is the case even though 20% of the sale price will not be received until the following royalty return period.

How does the adjustment method work?

If, under the terms of the contract of sale, the gross value of mineral cannot be finally worked out before the royalty return for the period is required to be lodged, then royalty must be accounted for on the following basis.

- In the royalty return for the sale period, the royalty payable (the provisional royalty) must be calculated based on:
  - the gross value of the mineral, determined by reference to the information available at the time the return is lodged (the assumed gross value)
  - the applicable royalty rate for the mineral for the sale period

- In the royalty return for the period in which the actual gross value is determined (the reconciliation period):
  - the royalty payable in relation to the mineral (the actual royalty) must be calculated based on:
    o the actual gross value of the mineral
    o the applicable royalty rate for the mineral for the sale period
  - the difference between the actual royalty and the provisional royalty must be stated and any additional royalty must be paid.
Example 9

Same facts as Example 1.

Under the terms of the sale contract, XYZ is entitled to issue a provisional invoice on the date of sale, with a final invoice to be raised within 90 days following assay.

On 1 September 2016, XYZ issues a provisional invoice reflecting:

- a copper price (on the basis of the London Metal Exchange price) of US$5,600 per tonne
- a gold price (on the basis of the London Bullion Market price) of US$1,920 per troy ounce (US$61.73 per gram).

Payment of the provisional invoice of 90% is made by ABC on 28 September 2016.

Following assay (which confirms that the concentrate contained 28% copper and 5 grams per tonne of gold), on 1 November 2016 XYZ issues a final invoice, reflecting:

- a copper price (on the basis of the London Metal Exchange price) of US$5,900 per tonne
- a gold price (on the basis of the London Bullion Market price) of US$1,800 per troy ounce (US$57.87 per gram).

The exchange rate on all relevant dates is US$1.00 = A$0.80.

The royalty rates for the September 2016 quarter are 3.38% for copper, and 5% for gold.

**Copper**

As the actual gross value of the copper cannot be worked out before 31 October 2016 (i.e. the day that the return for the September 2016 quarter is lodged), the royalty for the September 2016 return period must be calculated using the assumed gross value (as reflected in the provisional invoice). In doing so, the fact that only 90% of the provisional invoice has been paid when the return is lodged is disregarded.

The royalty payable for the September 2016 quarter is therefore calculated as follows:

- Assumed gross value (based on 28 tonnes @ US$5,600 (A$7,000) per tonne) $196,000.00
- Less assumed content loss deduction (contractual metal difference of 0.84 tonnes × assumed gross value of A$7,000 per tonne) $5,880.00
- Value $190,120.00
- Royalty rate for September 2016 quarter 3.38%
- Provisional royalty (payable in September 2016 quarter return) $6,426.06

The royalty payable for the December quarter is calculated as follows:

- Actual gross value (based on 28 tonnes @ US$5,900 (A$7,375) per tonne) $206,500.00
- Less content loss deduction (contractual metal difference of 0.84 tonnes × actual gross value of A$7,375 per tonne) $6,195.00
- Value $200,305.00
- Royalty rate for September 2016 quarter 3.38%
- Actual royalty $6,770.31
- Less provisional royalty $6,426.06
- Additional royalty (payable in December 2016 quarter return) $344.25
How are foreign exchange gains and losses taken into account?

In working out the value of a prescribed or specified mineral, the gross value must be adjusted for exchange rate changes between the date the mineral is sold and the date that payment is received. Attachment 1 of MRA002 provides a detailed worked example of how the adjustment method works, including how exchange rate gains and losses are taken into account.

What if the actual gross value is more than the assumed gross value?

The difference between the actual royalty and the provisional royalty must be paid by the due date of the royalty return for the reconciliation period.

What if the actual gross value is less than the assumed gross value?

The difference between the provisional royalty and the actual royalty must be offset against any other royalty payable for the reconciliation period, unless otherwise determined by the Minister.

What do I need to take into account when calculating the provisional royalty and the actual royalty?

Any applicable content loss deduction or processing discount must be taken into account in both calculations, using the information available to you at the time of calculation.

How do I complete my royalty return?

We have redesigned the mineral royalty return (Form R01.6) and OSRconnect to capture information about the provisional royalty and actual royalty calculations.

Details of all sales during the sale period should be entered in the ‘Gross value’ section of the return for the sale period (see Figures 1 and 2). For sales to which the adjustment method applies, the assumed gross value should be entered in the ‘Based on assumed gross value’ field. The gross value of all other sales should be entered in the ‘Not based on assumed gross value’ field.
In the royalty return for the reconciliation period, the ‘Finalisation of sales from prior return periods’ section of the return must be completed (see Figures 3 and 4). A separate schedule must be completed for each sale period for which sales are finalised in the reconciliation period.
### Finalisation of sales from prior return periods

If sales from more than one prior return period are finalised in the current return period, attach a separate schedule for each additional period.

<table>
<thead>
<tr>
<th>Mineral</th>
<th>Cobalt</th>
<th>Copper</th>
<th>Lead</th>
<th>Nickel</th>
<th>Zinc</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prior return period (e.g. June 2016 quarter)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Royalty rate in prior return period</td>
<td>R</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Value declared in prior return period</td>
<td>$</td>
<td>$</td>
<td>$</td>
<td>$</td>
<td>$</td>
</tr>
<tr>
<td>Mineral subject to discount</td>
<td>S</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mineral not subject to discount</td>
<td>T</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Provisional royalty paid in prior return period</td>
<td>( \frac{R \times S \times (1-L) + (R \times T)}{U} )</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Final value**

| Mineral subject to discount | V | | | | |
| Mineral not subject to discount | W | | | | |
| Royalty on final value | \( \frac{R \times V \times (1-L)}{R \times W} = X \) | | | | |
| Royalty difference | \( X - U = Y \) | | | | |
| Change—private royalty payable ($) | Z | | | | |
| Change—royalty payable to State ($) | \( Y - Z \) | | | | |
| Total change in royalty payable to State ($) | Total of \( Y - Z \) for each mineral | | | | |

### Figure 4: ‘Finalisation of sales from prior return periods’ section of OSRconnect

[Screenshot of OSRconnect interface]
Each field in the ‘Finalisation of sales from prior return periods’ section should be completed as follows.

- **Prior return period.** Enter the details of the sale period (Form R01.6) or select the sale period from the drop-down list (OSRconnect). (Note: This period cannot start before 1 January 2016. That is, the return for the June 2016 quarter is the first return where any information can be included for the finalisation of prior period sales, being for the March 2016 quarter.)

- **Mineral type.** (OSRconnect only) Select the mineral type from the drop-down list.

- **Royalty rate in prior return period.** Enter the royalty rate that applied in the sale period. (This will be automatically completed in OSRconnect once the relevant sale period and the mineral type have been selected.)

- **Value declared in prior return period.** Enter the assumed gross value of the mineral (as recorded in the ‘Based on assumed gross value’ field in the royalty return for the sale period), separately identifying the extent to which the processing discount was claimed for that mineral in the sale period.

- **Provisional royalty paid in prior return period.** Using the formula, calculate the provisional royalty that was paid during the sale period for the mineral. (This will be automatically calculated in OSRconnect.)

- **Final value.** Enter the actual gross value of the mineral, separately identifying the extent to which the mineral is subject to the processing discount.

- **Royalty on final value.** Using the formula, calculate the actual royalty for the mineral. (This will be automatically calculated in OSRconnect.)

- **Royalty difference.** Using the formula, calculate the difference between the provisional royalty and the actual royalty. (This will be automatically calculated in OSRconnect.)

- **Change—private royalty payable.** Enter the amount of the royalty difference that is payable to (or recoverable from) an entity with private royalty rights in relation to the mineral.

- **Change—royalty payable to state.** Using the formula, calculate the change in the royalty payable to the state on account of the finalisation of the sale and the determination of the actual gross value. (This will be automatically calculated in OSRconnect.)

**When do I need to start using the ‘Finalisation of sales from prior return periods’ section of the return?**

The changes apply to mineral sold on or after 1 January 2016, so the earliest royalty return period for which this section may need to be completed is the June 2016 quarter (for sales made during the March quarter that are finalised in the June 2016 quarter).

**Are there any restrictions on using the adjustment method?**

The Minister may give you notice advising that the adjustment method does not apply for a particular sale of mineral. In this case, you will be given information about how royalty should be calculated.

**What happens if I sold mineral before 1 January 2016, but final settlement occurs after that date?**

Overall, it’s important that the correct royalty amount is paid for sales made before 1 January 2016 where all or some of the payment for the sale was not received until after that date (a transitional sale).

For a royalty return period commencing on or after 1 January 2016 during which you receive any payment for a transitional sale, the amount of the payment should be recorded in the ‘Not based on gross value’ field for the
period. This treatment applies irrespective of the reason for the payment (e.g. a final reconciliation payment following assay of mineral, or late payment of an invoice).

**Where do I get more information?**

See royalty ruling MRA002 (especially paragraphs 53 to 59) for more information, including a comprehensive worked example.
Attachments

Attachment A: Content loss deduction flowchart

What type of mineral was sold?

Prescribed

Was the mineral sold in concentrate form?

No

Specified

Was the mineral sold in its final form?

Yes

No

Has the payable quantity been determined with regard to any amount payable by the producer to the buyer (e.g. refining or treatment charges)?

No

Yes

Amount determined under a content loss determination

Does a standard quantity exist in relation to the mineral?

No

Yes

Is the payable quantity greater than or equal to the standard quantity?

No

Yes

The contractual metal difference multiplied by the gross value per unit of contained metal

Is the sale to a relevant entity?

No

Yes

The standard metal difference multiplied by the gross value per unit of contained metal, or such other amount determined under a content loss determination

Is the payable quantity greater than or equal to 90% of the standard quantity?

No

Yes

The standard metal difference multiplied by the gross value per unit of contained metal, or such other amount determined under a content loss determination

Amount determined under a content loss determination
Attachment B: Accounting for royalty

Were all the sale proceeds received by the end of the sale period?

Yes

Account for royalty on 100% of the gross value.

No

Under the sale contract, can the gross value of the mineral be finally worked out before the royalty return for the sale period is required to be lodged?

No

Account for royalty using the adjustment method.

Yes